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Sarah Carpenter  
262.264.5485  
SCarpenter@WaterstoneMortgage.com

### **Waterstone Mortgage Opens New Office in Greenwood, South Carolina**

*Sales Manager Nicole Munnerlyn leads the new location, serving Greenwood & Greenville*

**Greenwood, S.C. (July 14, 2022)** – National mortgage lender Waterstone Mortgage Corporation is pleased to announce the opening of a new office at 206 ½ Main Street in Greenwood, led by Sales Manager Nicole Munnerlyn.

Munnerlyn and her team will serve homebuyers and homeowners in Greenwood, Greenville, McCormick, Anderson, and the surrounding communities.

“We want our clients to have a ‘boutique’ experience when working with us,” Munnerlyn said. “We work outside of traditional hours, to give our customers the support they need – and we focus on developing an authentic connection with each one.”

In fact, the personal aspect of her business is what helps her clients feel confident and supported throughout the loan process, according to Munnerlyn.

“We find that when people are comfortable with you and they trust you, they enjoy the mortgage part of the homebuying process much more,” she said. “That’s why our first call with clients is a ‘tell me your story’ conversation – so we get to know their unique needs and goals. By the time we close with our clients, we know them on a personal level; and our relationship doesn’t end at the closing table.”

The Greenwood office is the latest addition to Waterstone Mortgage’s East Division.

“We are excited to welcome Nicole and her team to Waterstone Mortgage,” said Mike Smalley, Waterstone Mortgage VP – Eastern Division Sales. “Her strong connections in Greenwood, Greenville, and the nearby communities – as well as her passion for helping homebuyers achieve their goals – will set her team up for success. Nicole is truly dedicated to her clients, and it shows in the way her customers trust and rely on her for all their home financing needs.”

Munnerlyn’s team currently consists of Loan Partner Nicole Robinson and Processor Lindsey Esarey. They plan to add one or two additional loan originators in the next year. For more information on joining Waterstone Mortgage, visit [www.WaterstoneMortgage.com/Careers](http://www.WaterstoneMortgage.com/Careers).

**About Waterstone Mortgage Corporation:**

Waterstone Mortgage Corporation is an innovative, strong, and forward-thinking company that has maintained a reputation as an elite mortgage lender for more than two decades. The company's mission is to streamline the mortgage process via innovative technology, unique loan products, and effective communication – which gives their customers a clear path to homeownership. Waterstone Mortgage focuses primarily on purchase loans, and offers a variety of home loan programs, including conventional, FHA, VA, and USDA loans; along with several no- and low-down-payment options and many specialty programs for medical professionals, first-time homebuyers, and more. Founded in 2000, the company lends in 48 states.

In 2021, Waterstone Mortgage helped more than 17,000 individuals and families achieve their homeownership goals. The company has been named to the Milwaukee Journal Sentinel's "Top Workplaces" list; the Milwaukee Business Journal's "Best Places to Work" list; National Mortgage Professional Magazine's "Most Loved Mortgage Employers;" Mortgage Executive Magazine's "Top 100 Mortgage Companies in America;" MReport's "Top 25 Companies to Work For;" and Scotsman Guide's "Top Mortgage Lenders." Waterstone Mortgage was ranked as the #2 company in Mortgage Executive Magazine's "Top 50 Mortgage Companies to Work For" in 2018 and is a three-time ICE Mortgage Technology (formerly Ellie Mae) Hall of Fame Award winner.

Headquartered in Pewaukee, Wisconsin, Waterstone Mortgage is a wholly-owned subsidiary of WaterStone Bank SSB, which, in turn, is a wholly-owned subsidiary of Waterstone Financial, Inc. (NASDAQ: WSBF). To learn more about Waterstone Mortgage, visit [www.WaterstoneMortgage.com](http://www.WaterstoneMortgage.com).

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